

Team Côte d'Azur assists you in:

- Connecting to the business ecosystem
- Finding the best site for your business
- Recruiting your teams
- Accessing public incentives
- Channeling your communication

Free, personalized,
and confidential
expertise



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A joint initiative



MÉTROPOLE
NICE CÔTE D'AZUR



CÔTE D'AZUR: WHERE HEALTHTECH WILL CHANGE YOUR LIFE

NICE, ÉCO-VALLÉE, SOPHIA ANTIPOLIS, CANNES, GRASSE





WELCOME TO THE HEALTHTECH TERRITORY

The Côte d'Azur hosts 263 companies in HealthTech, 30 research laboratories with more than 100 research units. It is the 2nd French Region for Clinical Trials and the 2nd French research area in life sciences.

3 AREAS OF EXPERTISE:

- THERAPEUTIC TARGETING
- MEDICAL DEVICES
- DIGITAL HEALTH

R&D HEALTH SCIENCES

PROJECT SUPPORT

- SECURED COMMUNICATING SOLUTIONS

ACADEMIC RESEARCH INSTITUTIONS

- IPMC
- SATT SE

GRASSE

SOPHIA
ANTIPOLIS

RESEARCH AND DEVELOPMENT CENTERS

- CSTB
- INRIA

ANTIBES

CANNES

NICE
ÉCO-VALLÉE

NICE

RESEARCH AND DEVELOPMENT CENTERS

- CIU SANTE
- DIGITAL HEALTH LIVING LAB
- ICP
- CAL
- FACE AND NECK INSTITUTE
- ROSSETTI CENTER OF HEALTH SCIENCE
- SAINT FRANÇOIS CITY
- FRANCE SILVER ECO

R&D HEALTH SCIENCES PROJECT SUPPORT

- INNOVATION AND PROSPECTIVE IN HEALTH
- EUROBIOMED CLUSTER

ACADEMIC RESEARCH INSTITUTIONS

- IRCAN
- C3M
- IBV

MENTON

MONACO





ACCELERATE R&D EFFICIENCY IN A TECH DRIVEN ECOSYSTEM

ACADEMIC RESEARCH INSTITUTIONS

- **IPMC**: Institute of Molecular and Cellular Pharmacology
- **IRCAN**: Institute for Research on Cancer and Aging
- **C3M**: Mediterranean Center of Molecular Medicine
- **INRIA**: National Institute for Computer Science and Control
- **IBV**: The Institute of Biology Valrose
- **SATT SUD EST**: Accelerator of Technology Transfer

RESEARCH AND DEVELOPMENT CENTERS

- **CIU SANTE**: Center of Innovation and Applied Health Sciences
- **DIGITAL HEALTH LIVING LAB**: 27 Delvalle
- **ICP**: Claude Pompidou Institute
- **CAL**: Antoine Lacassagne Center
- **FACE AND NECK INSTITUTE**
- **ROSSETTI CENTER OF HEALTH SCIENCES**
- **SAINT FRANÇOIS CITY**
- **CSTB**: Scientific and Technical Building Center
- **FRANCE SILVER ECO**: National Center of Health Sciences Reference

R&D HEALTH SCIENCES PROJECT SUPPORT

- **INNOVATION & PROSPECTIVE IN HEALTH CLUSTER**
- **SECURED COMMUNICATING SOLUTION**: IoT world renowned cluster
- **EUROBIOMED**: largest biotech cluster in the French region



JOIN AN IDEAL LOCATION TO CONDUCT CLINICAL STUDIES



France conducts
10% OF
CLINICAL STUDIES
IN THE WORLD



2ND FRENCH REGION
FOR CLINICAL TRIALS:
THE ALPES-MARITIMES DEPARTMENT

- High quality of infrastructure in place
- Rigorous procedures
- High recruiting potential



1/5TH OF CLINICAL
STUDIES conducted
IN FRANCE are
conducted IN THE
ALPES-MARITIMES
DEPARTMENT good for
2nd place in France*

*Sources: LEEM and CHU Nice



TAKE ADVANTAGE OF A POSITIVE SYNERGY BETWEEN PRIVATE AND PUBLIC SECTORS

THE CÔTE D'AZUR AIMS FOR EXCELLENCE with positive synergy from both private and public sectors, technology transfer acceleration companies, magnets for competitive development, and incubators. These partnerships are the engine that drives company growth.

AWARDED WITH THE IDEX LABEL (Initiatives of Excellence), the University of Côte d'Azur has the financial resources (58M€/year for 4 years) and the academic infrastructure to conduct high-level research.

Source: UNSA



ENHANCE YOUR INNOVATION WITH CUTTING EDGE EXPERTISE



NUTRITION & METABOLISM



DERMATOLOGY



OPHTHALMOLOGY



DIGITAL HEALTH



INFECTIOUS DISEASES



CNS DISEASES



CANCER



MEDICAL DEVICES

“Not only are there a large number of 3D specialists in Sophia Antipolis, but it is also very easy to attract the world’s top professionals.”

Gérard Milhiet

Co-Founder and Chief Operating Officer
MEDIAN TECHNOLOGIES

“High quality of life, pleasant climate, international environment, the airport, highly skilled labour: the Côte d’Azur is a fantastic place.”

Bo Hilligsoe

CEO LUNDBECK



INTERACT WITH GLOBAL LEADERS

FAST GROWTH TOWARDS THE FUTURE: the companies that are settling in the region today will be tomorrow’s market leaders.

THE TRANSFER OF RESEARCH RESULTS HAS CREATED SPIN-OFF COMPANIES SUCH AS:

- **TxCell (INSERM):** specialising in cellular immunotherapies for treating inflammatory diseases.

THESE START-UPS FOSTER AND ADVANCE A BUSINESS ENVIRONMENT THAT BOASTS HEAVYWEIGHTS SUCH AS:

- **Lundbeck**, the Danish leader in central nervous system treatments,
- **Galderna**, which built the world’s largest dermatology R&D center (500 people) in Sophia Antipolis,
- **Virbac**, the world’s 8th largest animal health company,
- **Laboratoires Genévrier**, a specialist in rheumatology, gynaecology and dermatology with the 1st European center for cell culture therapy,
- **Iris Pharma**, a Contract Research Organisation (CRO) specialising in preclinical and clinical ophthalmic research.





START-UP EASILY WITH OUR SOFT-LANDING SOLUTIONS

- **27 Delvalle**
#Digital health #Medtech #Living lab #Experimentation
#Co-working @ Nice
- **Business Pôle**
#CT #SCS Cluster @ Sophia Antipolis
- **CEEI** (European Business and Innovation Center)
#Acceleration programs #incubators @ Nice ÉcoVallée
- **Innovagrasse**
#aroma #cosmetics #biotech @ Grasse
- **Allianz Accelerator**
#bigdata #sportech @ Nice ÉcoVallée
- **EIT Digital Accelerator**
#CT #cloud #security #smart uses @ Sophia Antipolis
- **The Village by Crédit Agricole accelerator** #digital
#energy #health #finance @ Sophia Antipolis
- **Paca-Est incubator** @ Nice ÉcoVallée and @ Sophia Antipolis



SUCCESSFUL STARTUPS & SPIN OFFS

ACCELIS

AZUR TECH CONCEPT

BLUECARROT

CODESNA
Ultimate Stress Measurement

DV SANTE

fantast
sourcing

feelgreen
dermo-innovation

ingertins

ignilife

m2msolution

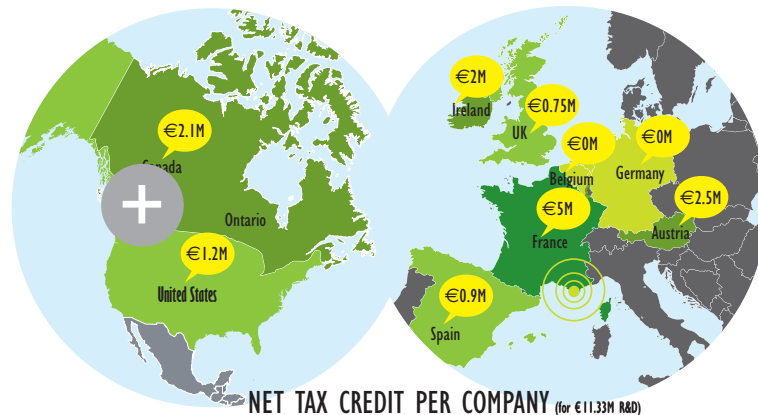
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Protibis®

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FINANCE YOUR R&D WITH «THE MOST ATTRACTIVE R&D TAX POLICY IN THE WORLD»^{OECD}



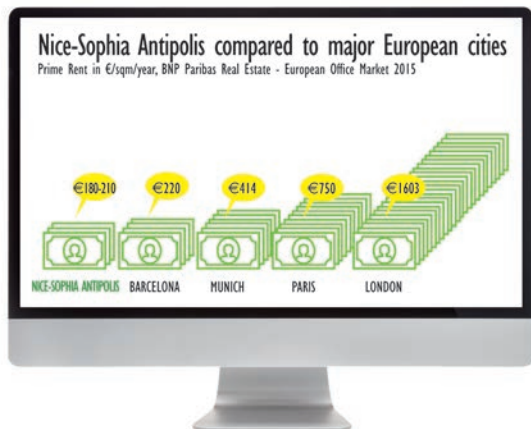
TAKE ADVANTAGE OF
PUBLIC FUNDING
IN COLLABORATIVE R&D PROJECTS.
€307M IN PUBLIC SUBSIDIES HAVE BEEN
CHANNELED THROUGH THE SCS CLUSTER TO 191
PROJECTS, ACCOUNTING FOR €1300M OF R&D EXPENSES.

WRITE OFF
8% < 30%

OF YOUR R&D EXPENSES
UP TO €100M*
WITH FRANCE'S
RESEARCH TAX CREDIT
* AND AN ADDITIONAL 5% FOR
ALL EXPENSES ABOVE €100M

+ ACCESS PREMIUM OFFICE SPACE AT AN AFFORDABLE PRICE

Côte d'Azur offers premium offices with some of the most competitive rental prices in Europe - 4 times cheaper than Paris.



+ ENJOY EASY FOREIGN INTERACTIONS

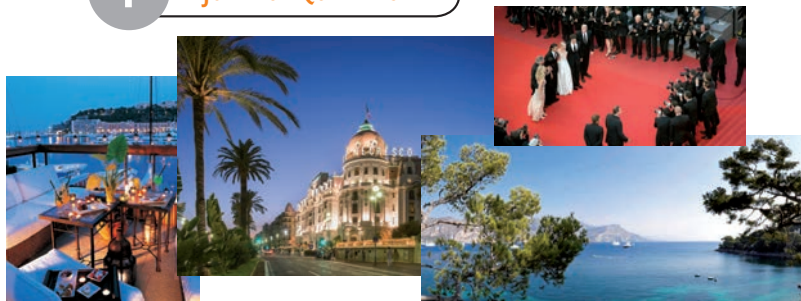
With over 5 million foreign tourists, 100,000 foreign residents, 1138 foreign companies, 21 international schools, and dozens of international media, Côte d'Azur promotes a truly multi-cultural environment.



+ THE WORLD IS ONLY 30MIN FROM YOUR OFFICE



+ ENJOY A UNIQUE LIFESTYLE



= CHOOSE CÔTE D'AZUR:
The place to be for companies that want it all!