



BUSINESS STARTING PACKAGE

Team up with us!

TEAM CÔTE D'AZUR SERVICES AND BUSINESS STARTING PACKAGE

The Côte d'Azur, with Sophia Antipolis Science Park and Nice Eco-Valley Operation, is a leading international location, renowned as a major destination for R&D investment and a perfect hub for EMEA headquarters.

Team Côte d'Azur, the Côte d'Azur investment promotion agency, will advise you throughout your project to set up your business in our region, at every step of the way. The services of the agency are geared towards foreign companies looking at locating their offices, in particular in the following fields:



Information
Technology



Cosmetics/
Fragrances



Services
and Corporate
Functions



Clean
Technologies



Health and
Life Sciences

Team Côte d'Azur provides you with a full range of services to discover the Côte d'Azur, a leading, innovative and international region:



Network with
your ecosystem



Recruit talents



Locate your
company



Finance
your project

READY TO START YOUR BUSINESS?

To ensure the best success for your kick off in our region, Team Côte d'Azur has created the Côte d'Azur Business Starting Package, in cooperation with a network of private and public partners:

- ▶ Attractive rates and services from our partners
- ▶ Custom-made services for your individual needs

**TEAM UP WITH US FOR A SMOOTH SET-UP
OF YOUR BUSINESS IN CÔTE D'AZUR**

Our services are free and confidential. Conditions may apply for our network of partners.



NETWORKING SERVICES

NETWORK IN A DYNAMIC AND INTERNATIONAL ECOSYSTEM



A leading territory in research and innovation, Côte d'Azur provides companies with an exceptional potential thanks to a constantly growing pool of expertise, research laboratories of excellence and professional networks fostering cross fertilization between companies and universities, SMEs and big groups, public and private research.

OUR NETWORKING SERVICES:

All services below are provided by Team Côte d'Azur, in order to connect you to useful contacts and key players for your activity.

Discover your business environment: 360° review of market and players

- ▶ Meet local companies
- ▶ Connection with competitive cluster and ecosystem
- ▶ Connection with key disruptive public research laboratories
- ▶ Connection with useful industrial property companies

Connect with public institutions

- ▶ Connection with public bodies and Government officials
- ▶ Identification of incentive programs open to your business

Optimize your communication

- ▶ Be informed of economic news in our main fields of expertise through our weekly newsletter
- ▶ Let economic and institutional actors know about your company thanks to interviews, testimonies and news published on our website, in our newsletter, on our social medias and in the Chamber of Commerce and Industry magazine « Azur Entreprises & Commerces ».

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HR SERVICES

RECRUIT IN AN EXCLUSIVE HIGH-SKILLED TALENT POOL



One of the region's most strategic advantages is its highly skilled and experienced workforce in R&D, with strong language skills. Besides, Côte d'Azur is a strong magnet for international talents looking for new challenges in an attractive location.

You can also find your future top talents among the 40,000 students registered at the Nice Sophia Antipolis University, renowned Management Schools and Engineering Schools.

HR SUPPORT SERVICES:

Team Côte d'Azur, in cooperation with partner organizations will assist you:

Discover your HR environment

- ▶ Preliminary information on available talent pool, labor cost design in France and targeted salaries
- ▶ Connection with a regional human resources global offer public initiative (information on legal environment and labor law)
- ▶ Connection with Nice Sophia Antipolis University, Business and Engineering Schools

Access recruitment platforms

- ▶ Recruit in Provence Côte d'Azur
- ▶ Recruit in Nice Côte d'Azur metropolis
- ▶ Recruit in technology companies (IT, life sciences, etc.)
- ▶ Recruit in the fragrance industry

Get support for your Human Resources strategy

According to your needs, our team will connect you with specific partners:

- ▶ Qualification of your needs and support in defining HR profiles
- ▶ Connection with public recruitment organizations: job description and announcement, search in talent pools
- ▶ Information on available recruitment grants and financial advantages, specific training plans

Get support for your formalities

- ▶ French resident permit support

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LOCATING SERVICES

LOCATE YOUR COMPANY IN AN EXCLUSIVE & COMPETITIVE PLACE



With a leading Science and Technology Park, business districts, industrial or mixed areas, the Côte d'Azur provides an ideal environment for a smooth and efficient development of your business. The region offers two strategic advantages over other locations: an affordable real estate in exclusive locations and efficient infrastructure in a highly international place. Major real estate projects are on the way, providing a new and diversified offer of lands and offices.

OUR LOCATING SERVICES:

All services below are provided by Team Côte d'Azur or in cooperation with partner organizations, in order to find the perfect location for your company's needs.

Discover your business environment

- ▶ Presentation of the local expertise in your field of interest
- ▶ Advice on suitable locations for your activity
- ▶ Information on available and new real estate programs

Get support for your search of office location

- ▶ Qualification of your real estate needs (size, location, time-frame, cost range, specific requirements)
- ▶ Preselection of available sites
- ▶ Introduction to real estate agents and site visits

Speed up your business development

- ▶ Support for relocation
- ▶ Support for office extension and search for related available public incentives

Find solutions for your residential needs

- ▶ Support in your temporary accommodation research
- ▶ Support in your residential research: prices, availability, support (financial or other), useful contacts
- ▶ Connection with major accommodation stakeholders

Our dedicated support for start-ups

- ▶ Connection with Incubators and Business Innovation Accelerators,
- ▶ Connection with Business Centers and equipped offices rentals

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FINANCING SERVICES

ATTRACTIVE INCENTIVES & FINANCIAL SUPPORT



The Côte d'Azur offers varied set-up incentives and funding opportunities like grants for industrial operations or R&D activities, recruitment grant, specific regional grants. Research & Development programs are supported up to 30% by the French Government through the Research Tax Credit, and clusters will support your R&D collaborative projects.

SERVICE OFFERS:

All services below are provided by Team Côte d'Azur or in cooperation with partner organizations, in order to support your company's financial investment.

Discover your legal, business and tax environment

- ▶ Administrative and Legal formalities, making your business official
- ▶ Accountancy and fiscal advice, the advantages of setting up in France

Plan your investment

- ▶ Identification of public incentive programs open to start-up
- ▶ Identification of public incentive programs open to your business

Finance your concept

- ▶ Connection with networks of Business Angels and investment funds / VC
- ▶ Connection with international banks
- ▶ Connection with the Public Capital Investment Bank to support your development
- ▶ Connection with public and private financial players to optimize your development

Get support for your growth

- ▶ Assistance in filling out applications
- ▶ Connection with competitive clusters for
 - Labelling of collaborative R&D projects
 - Identification of available National and European calls

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A joint initiative